

Accredited Buyer Representative Services

Contributed by Administrator
Monday, 16 April 2007
Last Updated Thursday, 25 October 2007

Buyer Representation

You may not be aware of the fact that each listing estate agent who shows you a property listed by his or her agency is bound by ethics and law to represent the best interest of the SELLER of the property, not you the potential buyer. This can often lead to confusion for the buyer as to whom "their" agent is representing.

Reg and Doris Turner of OK Realty Inc. are licensed Realtors in Bisbee. Doris is currently the only "Accredited Buyer Representative" (ABR), working for you the buyer.

To carry the ABR designation, Doris had to go through additional classroom training and pass a written exam. When you as a potential buyer of a home engage an Accredited Buyer Representative like Doris, you are getting a Realtor who is YOUR agent in buying property. She can help you in locating suitable property, negotiating contracts, and getting you through inspections and escrow. With an ABR on your side, you will have no doubt that your best interests are represented.